

RESTRUCTURING & INSOLVENCY SERVICES

- PLANT, MACHINERY & STOCK
- PROPERTY
- INTANGIBLE ASSETS
- BUSINESS SALES

TRUSTED PROPERTY EXPERTS LOCATED ACROSS THE UK & IRELAND

Valuation Services

Our valuations, carried out by RICS registered surveyors, are independent, clear, unambiguous and comply with the RICS Practice Statements (Red Book). We can provide valuations for property, plant, machinery & equipment, intangible assets, intellectual property and stock on various basis providing different definitions of value for different reasons and potential outcomes.

Strategic Advice

Our advice may be sought prior to, or post, the formal appointment process. Technical expertise coupled with an up-to-date knowledge of the current market we give professional insightful advice and recommendations on various exit options across the whole asset portfolio as well as any complementary services provided by the LSH that would be beneficial to the individual circumstances.

Asset Security

We can expediently deploy teams to secure all asset types whether that be the property and other assets situated within it or assets currently distributed nationally. We can organise retrieval of assets to secure locations, locksmiths, alarms and camera systems, fencing and barriers and security patrol teams.

Distressed Property Exit Solutions

Having inspected, researched, and valued the property and examined the strategy of the borrower we give valuation/realisation advice, identify asset management initiatives, and provide exit option services including acting as agents/asset managers or oversee consensual sale, disposal on behalf of Insolvency Practitioner or take on LPA Receivership Appointment.

Business Sales

We offer a full appraisal of the business and its assets, an assessment of the market in which it operates and carry out a complete marketing campaign to leverage sales including compilation of marketing documents, information memorandum and data rooms. Having attracted interest, we handle non-disclosure requirement and contractual negotiations and agreeing terms to completion.

Machinery & Business Assets Disposal

We provide a fully project managed asset disposal program that range from single specialist items to entire site closures as well as intangible assets. Regardless of the chosen route to market is by private treaty negotiation or online auction our services include: site and asset risk assessment preparation and scheduling; managing ROT claims and collections; environmentally safe management of hazardous waste; a mix of insightful digital and traditional marketing; supervised purchaser viewing and collection; settlement of finance; invoicing, accounting and customer service. Where required, as it often does with the dismantling and removal of machinery, we can carry out CDM Project Management, taking on the role of Principal Contractor. We have a proven track record of excellence, and our highly experienced team includes a qualified health and safety professional (CMIOSH and all our surveyors & site representatives have industry leading health and safety training and can assess and manage risk from the outset of our appointment right through to site hand back.

THERE'S MORE TO LSH



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Our national corporate recovery team has a detailed understanding of the unique requirements of the turnaround and insolvency profession and a capability to react in restricted timescales across machinery, business assets and property sectors throughout the UK & Ireland.

Our joint Property and Machinery & Business Assets experts within the Asset Advisory Team provide an all-encompassing, specialists service to the restructuring and turnaround profession. Together with in-house provision of a multitude of related services to complement our offering we can truly provide one-stop, bespoke solutions to meet all your needs.

Born out of more than 70 years' worth of experience in the industry, we have gained an astute knowledge and understanding of the evolving challenges and demands placed on the insolvency profession and pride ourselves on our client centric solution provision for your complex needs. Our first aim is to take the time to understand the unique requirements of each instruction and then to provide the solutions that allow you to achieve your goals, meeting your obligations and deadlines to satisfy all stakeholders.

Knowing that your objectives are often time critical and confidential, our national network of dedicated, reliable professionals will react rapidly, simultaneously and discreetly across multiple locations to secure and appraise all asset types.

We understand that accurate, reliable asset valuations are the foundation stone for making informed business decisions. With a comparable database of historical and present-day values covering a wide range of asset sectors, as well as our experience fed intelligence

of local and national current market conditions and sector trends, our Royal Institute of Chartered Surveyors compliant valuations can be trusted to withstand the scrutiny of all stakeholders.

Following a valuation, our strategic advice and recommendations takes into consideration your objectives. Whatever your exit strategy of choice is, whether the assets are property or plant & machinery or a combination of both, we can provide solutions that maximise value.

Recently, restructuring goals often start with a sale of the Business as a going concern and our restructuring market experience in dealing with distressed business sales is unrivalled and includes consideration of the property, tangible and intangible assets. If the disposal method is a break-up scenario both our property and plant & machinery specialists will know and advise on the best route to market.

Our award-winning disposal services have a proven track record across all asset types and sectors, are fully project managed and compliant with the full spectrum of regulatory and legal requirements that accompany the disposal process, thus minimising our client's risk. Our experience led targeted marketing strategies and online bidding platforms have global reach and we have a database of buyers built over decades of practice. You can trust that the value achieved will reflect the current market value.

DELIVERING MORE THAN EXPECTED

By utilising our expertise for the entire restructuring and insolvency services process, we can help unlock the maximum value of your assets.



PROPERTY



BUSINESS SALES



INTANGIBLE ASSETS



PLANT, MACHINERY &
STOCK



Agriculture



Automotive



Construction



Contractors Hire
Plant



Dairy



Distilleries



Electronics
Engineering



Food
Processing



Manufacturing



Materials Handling



Oil & Gas



Pharmaceuticals



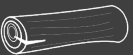
Plastics &
Polymers



Steelmaking &
Stockholding



Textiles



Timber

INVENTORY & VALUATION

- Inventory listing
- Property valuation
- Plant & Machinery valuation
- Intellectual property

RISK MANAGEMENT

- Deadline driven planning
- Optimisation of management focus
- Health & Safety Risk Assessment
- Brand protection

PROJECT MANAGEMENT

- Stakeholder collaboration
- Health & Safety CDM management
- Control of contractors
- Cost control

SITE CLEARANCE

- Project management
- Machinery movement
- Safe systems of work
- Residual risk management
- Relocation services

DISPOSAL SERVICES

- Property - private treaty and online auction
- Plant & Machinery - online auctions & private treaty
- Business sales & intangible assets

INVESTMENT OPPORTUNITY

- Change of use
- Planning & development
- Site identification
- Maximised sale realisation

STRATEGIC ADVICE

- Asset value maximisation
- Disposal strategy
- Relocation strategy
- Cost reduction

SPECIALIST SERVICES

- Multi-sector property agency
- Building consultancy
- Rating
- Planning consultancy

OUR WORK

CORPORATE RECOVERY INSTRUCTIONS:



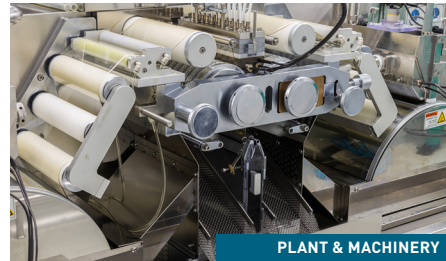
ASPIN GROUP – IN ADMINISTRATION

Valuation and disposal of over 600 lots of high quality modern construction plant including road/rail vehicles, excavators, drilling rigs, piling attachments and rail trailers from large UK infrastructure businesses in the UK. Total sale receipts £4.2m.



AVARA AVLON PHARMA – IN ADMINISTRATION

Valuation and disposal of pharmaceutical process plant and equipment, and 100 acre freehold industrial development site on the outskirts of Bristol.



AYLESFORD NEWSPRINT LIMITED – IN ADMINISTRATION

Valuation and agency advice provided to Administrators from KPMG of this paper making facility situated on a 106 acre site in Kent. Both online auction and private treaty sales generated receipts of £8.9m.



DIRTYBIRD RESTAURANTS LIMITED – IN ADMINISTRATION

Sale of restaurant group operating from five central London sites. Marketing campaign led to a high level of interest and a best bids process culminating in a seamless pre-pack sale of the business and assets.



CALDERPRINT LIMITED – IN ADMINISTRATION

Valuation and Agency advice provided to the Administrators, Leonard Curtis Business Solutions Group. Equipment included printing presses by Shinohara, Man Roland, Muller Martini, Heidelberg and Sanxin.



MEDISPA TECHNOLOGIES LIMITED – IN ADMINISTRATION

Disposal of fully fitted and equipped healthcare clinic with premises extending to circa 6,500 sq. ft. Accelerated marketed campaign of the business and assets with a sale completed to a third party operator within 3 weeks from commencement of instruction. Sale price £600,000.



CAPARO ATLAS FASTENINGS LIMITED – IN ADMINISTRATION

Private Treaty and Online Auction sales conducted on behalf of Administrators from PwC. Equipment included bolt making, parts forming, cold heading and thread rolling machinery. Sales generated receipts of £1.2m.



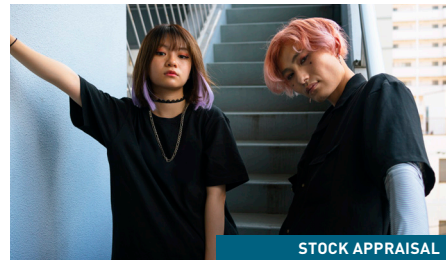
EUROPEAN FINE WINES LIMITED – IN LIQUIDATION

On behalf of the Liquidators, valuation and sale of a substantial stock of fine Premiers Crus - Cinqüèmes Crus Bordeaux wine, Champagne and Super Tuscan wine, realising c.£400,000. Over the last few years LSH have sold circa £4.5m of investment wine.



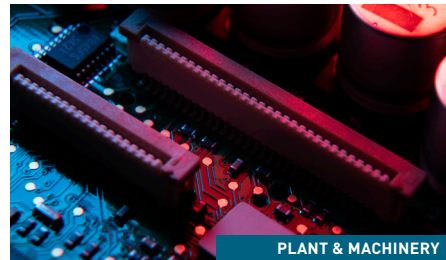
BLACKPOOL FC (PROPERTIES) LTD.

Valuations of property assets held by the club comprising the stadium including hotel and office investment, training ground, hotel let to Travelodge, residential and commercial portfolio. Management of residential portfolio. Sale of hotel investment let to Travelodge and residential/ commercial portfolio.



BENCH LIMITED – IN ADMINISTRATION

Streetwear clothing retailer trading from 20 designer outlet village units throughout the country. Stockholding having a book value of some £10m including a wholesale business. Advice provided on value of stockholding on the basis of trading out through the retail estate against an immediate stock disposal. Management by LSH of the store closure programme and clearance of Company's fulfilment warehouse.



SCL LTD T/A CAMBRIDGE ANALYTICA – IN ADMINISTRATION

Valuation and Agency advice in relation to an extensive range of high specification IT equipment, IPR and modelling/marketing techniques etc. We subsequently arranged for the recovery and delivery of all IT equipment to a secure store.



PMP FORWARD LIMITED – IN ADMINISTRATION

Valuation and disposal advice provided in relation to a freight haulage fleet comprising c.40 tractor units and 120 skeletal trailers. Recovery of fleet from multiple locations followed by an online auction sale which generated £2.4m in line with pre-administration valuation advice.



BODYKRAFT GROUP – IN ADMINISTRATION

Sale of multi-site motor vehicle repair insurance business. Bespoke marketing campaign to the motor trade. Second round of bidding to maximise offers with a seamless prepack sale of the entire business and assets for c.£1.5m.



BABAJI PIDE LTD – IN LIQUIDATION

Valuation and sale of the fully fitted leasehold restaurant, achieving a premium of £650,000 for an assignment of the leasehold interest.



ARJOWIGGINS CHARTHAM LTD – IN ADMINISTRATION

Valuation, planning and consultancy advice on this print facility near Canterbury of c.239,000 sq. ft. on a 26 acre site.



CARILLION PLC – IN LIQUIDATION

Valuation and agency advice provided to Liquidators from PwC of this multi-national facilities management and construction services company.



PLANT & MACHINERY

ESG, SOCIAL VALUE & SUSTAINABILITY

Our mission is to foster collective leadership in the built environment to help solve the social and environmental challenges of our time through our actions, services, and supply chain.

We do this by providing strategic advice to enable investors, owners and occupiers to fully maximise their ESG opportunities, and minimise risks in their real estate, by creating solutions at an asset and portfolio level. Our in-house ESG & Sustainability team has developed a unique six-pillar programme that integrates our broad expertise in Property Management, Planning Regeneration + Infrastructure and Building Consultancy.

We recognise that each client is at a different stage in their journey to reaching net zero, and has a unique set of ambitions and priorities. We work together with our clients to understand what these ambitions and priorities are, and we support them by developing a suitable ESG strategy, with a net-zero carbon pathway to achieve their goals.

We also have a national network of advisors, partnerships, and memberships, that enable us to assist our clients all the way to third party certifications, monitor real-life energy and wellbeing performance, and report against ESG frameworks.



NET ZERO



RESOURCE USE



SOCIAL VALUE



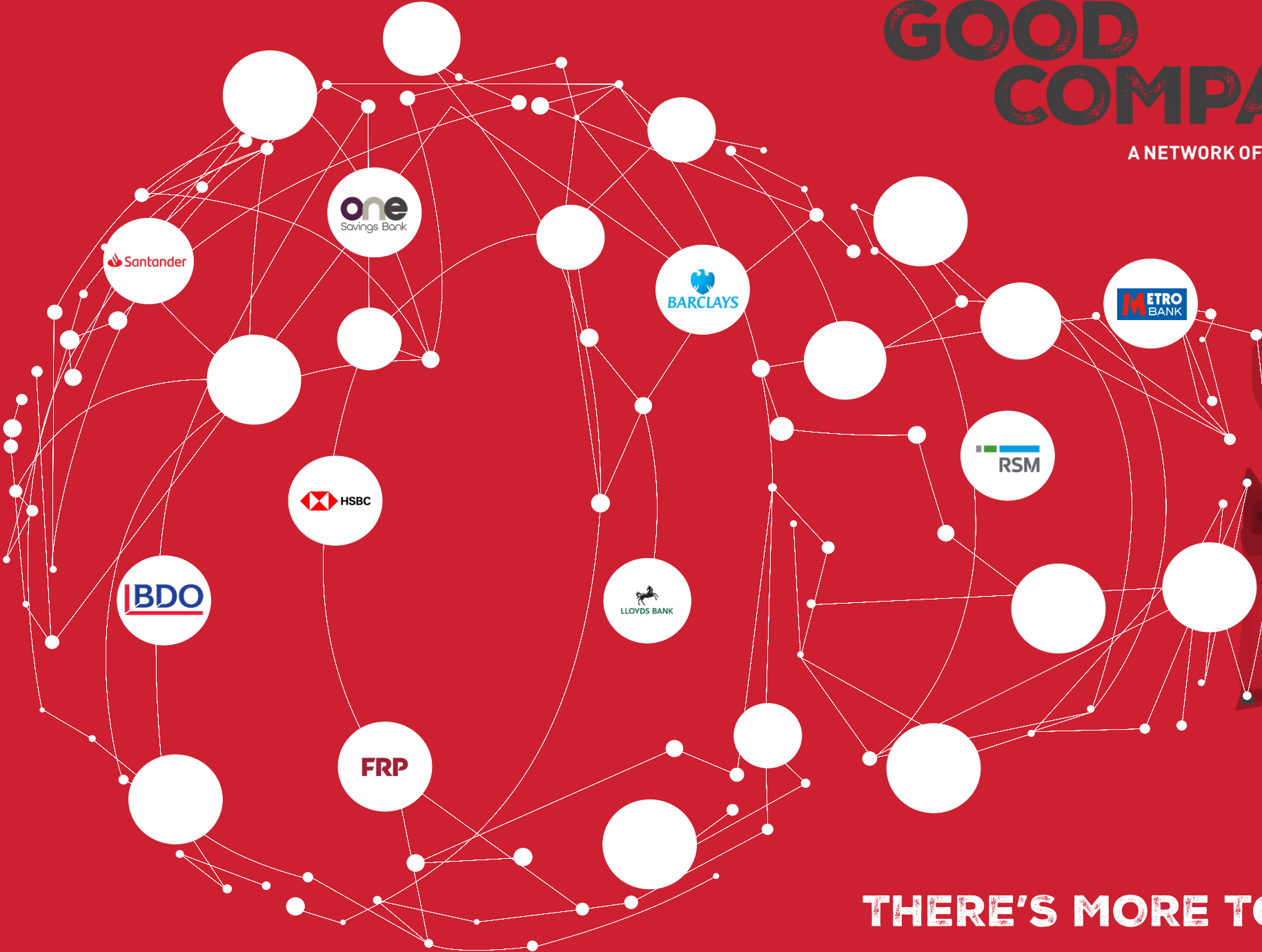
BIODIVERSITY



WELLBEING



CERTIFICATION



GOOD COMPANY
A NETWORK OF LEADING BRANDS

THERE'S MORE TO LSH

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