

**STOP  
GUESSING  
START  
KNOWING**

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Welcome to the Knowledge Network

**Lambert  
Smith  
Hampton**

**1,000+ EXPERTS 32 LOCATIONS  
ACROSS THE UK & IRELAND 7,700  
PROPERTIES MANAGED ADVISE ON  
£16BN OF PROPERTY EACH YEAR 1,000  
RAILWAY STATIONS MANAGED 15M SQ FT  
OF SHOPPING CENTRES MANAGED 18M  
SQ FT OF INDUSTRIAL & LOGISTICS + 7M  
SQ FT OF OFFICE SPACE TRANSACTED  
EACH YEAR 350 PUBLIC SECTOR  
CLIENTS 60% OF FTSE 100 ADVISED**

# WE ARE LAMBERT SMITH HAMPTON

AND WE ARE ON A MISSION

That mission is to make your business thrive. We're creating the UK's and Ireland's most progressive commercial property consultancy. One that relentlessly challenges the status quo, finding new ways to think and do things that shrug off convention and bureaucracy.

# MAKING PROGRESS SINCE 1773

OUR STORY

1773 We are founded by Robert Herring. Our first sale on 1 April is published in the London Daily Advertiser. No joke.

1852 We expand to offer more services, including auctioning and surveying

1980 We amalgamate with 10 regional surveying partnerships to create a national presence

1990 Lambert Smith Hampton is incorporated as a business

1995 We merge with Connell Wilson

1996 We merge with Herring Baker Harris

2006 We acquire Poolman Harlow in Wales and Young & Butt in Hampshire

2007 Lambert Smith Hampton completes its management buyout

2014 We acquire BTW Shiells in Northern Ireland

2013 Lambert Smith Hampton joins Countrywide plc

2015 We acquire ES Group, Tushingham Moore and Douglas Newman Good Commercial.

2016 We acquire Sheffield-based Lawrence Tattersall and Lincoln-based Hodgson Elkinpton.

# HOME OF THE KNOWLEDGE NETWORK

1,000+ EXPERTS, 32 LOCATIONS  
ACROSS THE UK & IRELAND

Over the years we've built our regional network to give us an unrivalled understanding of our market. This combination of geographic coverage and specialist activity gives us a depth of knowledge that is second to none.



# DRIVEN BY PASSION

LEADERSHIP  
WITH VISION



## Massimo Marcovecchio COO

Massimo joined Lambert Smith Hampton in 2008 and was appointed COO in 2015. Having qualified as a chartered building surveyor in 1993, Massimo left the industry in 1994 to pursue a career in finance and M&A.

His combined financial and property experience has come in handy, with the purchase and assimilation of no less than four property companies since June 2013. Massimo champions our key acquisition objectives, and the need to keep refreshing a diverse portfolio of high calibre multi-skilled property professionals. It's an ever-evolving challenge that suits Massimo's relentless energy to leave no stone unturned in the pursuit of progress.

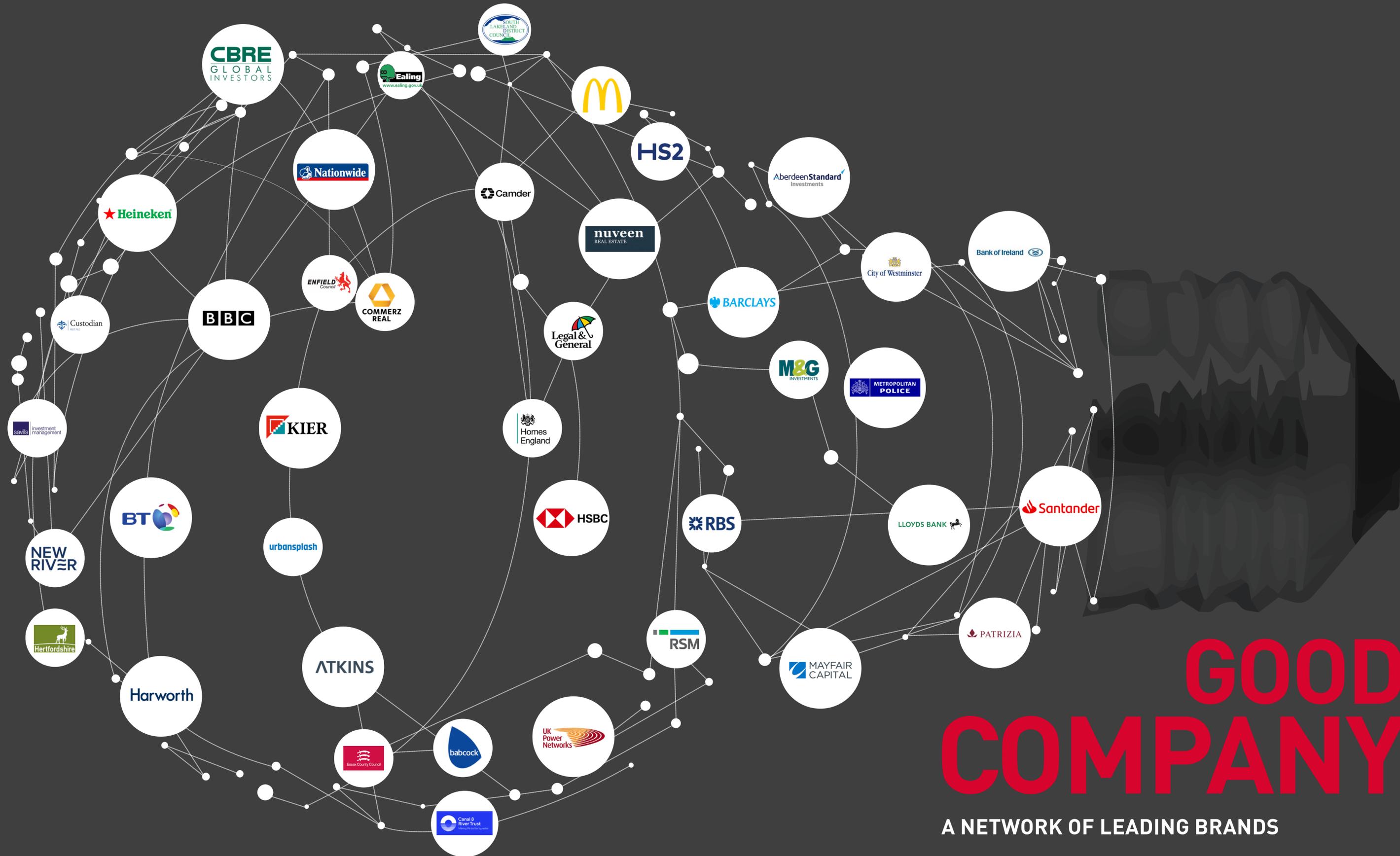
## Ezra Nahome CEO

Ezra joined Lambert Smith Hampton in 2000 and has been the CEO since 2009. Having grown up in smaller, boutique firms (Pepper, Angliss & Yarwood and Grant & Partners) Ezra is very much an entrepreneur at heart.

He led the management buy-out of Lambert Smith Hampton from Atkins in 2007, as well as its subsequent sale to Countrywide plc in 2013.

Lambert Smith Hampton has grown impressively under Ezra's commitment to giving clients personal service, and he's committed to developing diversity in the wider team. In 2015 Ezra launched the inaugural Lambert Smith Hampton Enterprise Award and formed a partnership with Young Enterprise to encourage more progressive thinking and attract a more diverse pool of talent to the world of property.





# GOOD COMPANY

A NETWORK OF LEADING BRANDS

**SOME  
MEASURE  
PROPERTY  
BY SQUARE  
FOOT**

**WE  
MEASURE IT  
BY POSSIBILITY**

# BUY. SELL. NOW.

## Property figured.

574 is an online property trading platform offering a simple, certain and secure way to transact property quickly and flexibly.

Simple



Global



Transparent



**574**  
574.co.uk

Powered by  
**Lambert  
Smith  
Hampton**

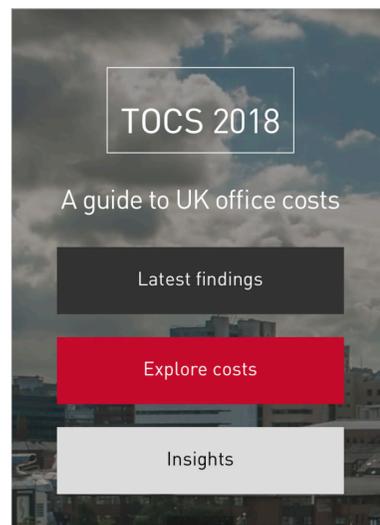
**“IT’S DOESN’T  
HOW WE’VE WASH  
ALWAYS  
DONE IT,” HERE.**

# NUMBERS, CRUNCHED.

## OUR RESEARCH

Our dedicated research team produces a range of reports and briefings to ensure that you are well informed when making decisions about your commercial property interests.

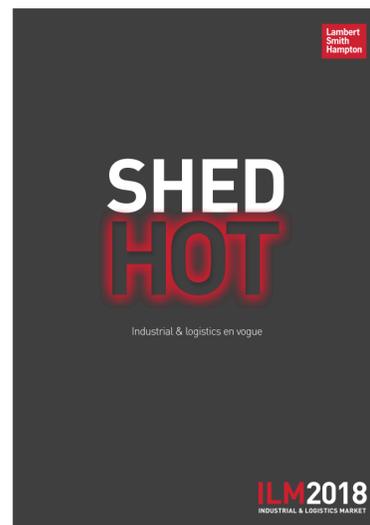
### TOTAL OFFICE COST SURVEY (TOCS)



### BUILD TO RENT



### INDUSTRIAL & LOGISTICS MARKET REPORT



### UK INVESTMENT TRANSACTIONS (UKIT)



### OFFICE MARKET REPORTS



### UK VITALITY INDEX

