

ASSET BASED LENDING

Our highly experienced team specialises in valuations and reviews across multiple asset classes to support asset based lending facilities.

TIME FOR ACTION

THERE'S MORE TO LSH

Our asset based lending team have extensive experience in all areas of asset valuation, risk assessment, in-life portfolio management advice and exit planning.

We work with asset based lenders, debt advisors, private equity houses and insolvency practitioners, from the initial stages of structuring an ABL facility, during its implementation and review cycle.

HOW WE CAN HELP

Our team offers comprehensive and objective collateral reviews and valuations, combining the approach of the experienced asset valuer with the needs of today's lenders. This work forms a crucial part of the underwriting process for all secured lenders, supporting re-financings, MBOs and MBIs, along with acquisitions made by private equity and corporates.

Our dedicated national team of surveyors and valuers are exceptionally well-placed in terms of specialist knowledge and experience. Over many years we have developed a strong track record across all aspects of the lending landscape, making us well-placed to advise on the full spectrum of collateral and funding encompassing:

- Inventory
- Plant and equipment
- Real estate
- Accounts receivable



TRUSTED ADVISORS

LSH has a proven track record of helping our clients

“Your expertise in plant & machinery valuations is invaluable to our business. Your attention to detail and thorough analysis allows us to make informed decisions about the assets forming security for our clients’ ABL facilities.”

ABN-AMRO COMMERCIAL FINANCE

“Thank you for your exceptional work on our inventory valuations. Your knowledge and expertise in this field gave us the reassurance we needed to move forward with offering an Asset Based Lending facility to this prospect and helped us seal the deal. Your professionalism and attention to detail were greatly appreciated. Thank you for a job well done!”

HIGH STREET BANK ABL

“Your inventory, plant/equipment and property valuations were key to our lending decision making process. Your ability to provide detailed analysis and appraisals of our client’s assets was greatly appreciated. We will certainly be using your services again in the future.”

WELLS FARGO CAPITAL FINANCE

OUR CLIENTS

Our clients are asset based lenders, debt advisory and corporate finance teams, private equity houses and corporates.



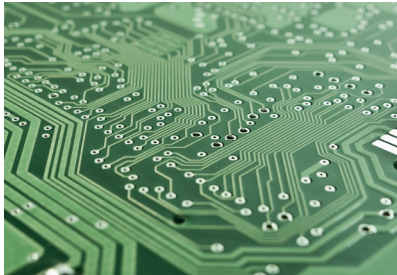
Asset Based
Lending





STEEL CASTING & FORGING - VALUATION OF PLANT, EQUIPMENT & INVENTORY

The assets valued included equipment used in the production and engineering of integrated steel and roll making, along with inventory produced and held for confirmed customer orders.



ELECTRONIC COMPONENTS - VALUATION OF INVENTORY

We worked with the debt advisor and the business to understand their market, processes, sales route and product uses to establish the best route to maximise value.



DAIRY PRODUCTS - VALUATION OF PLANT & MACHINERY

We valued equipment used in the manufacture and distribution of cheese, milk and dairy products for an asset based lender.



MATERIALS HANDLING - VALUATION OF HIRE EQUIPMENT

Due to the specialist nature of the borrower, we undertook an alternative to the usual exit strategy based on breakup, with the realisation of the assets assessed as part of on-going trading operations.



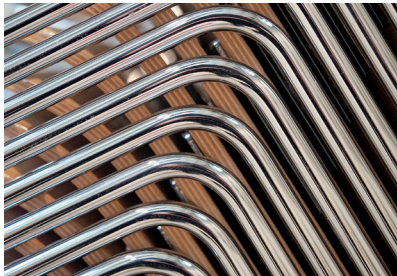
POLYMER COMPOUND PRODUCTION - VALUATION OF INVENTORY

In relation to a processor and supplier of polymers and compounds used for rotational moulding businesses, we valued finished goods compounds, work in progress and raw materials.



CONSTRUCTION - VALUATION OF PLANT & EQUIPMENT/ ACCOUNTS RECEIVABLE REVIEW

We undertook a bespoke process for the business which operates a fleet of vehicles engaged in construction projects, with an associated receivable that is contractual in nature.



STEEL STOCKHOLDING - VALUATION OF INVENTORY

We carried out a detailed analysis of the market, the business, its customers, sales history and order book to establish the net orderly liquidation value of the inventory to assist with the on-going finance of the business.



PLUMBING - VALUATION OF INVENTORY

We worked with this business involved in the sale of heating and bathroom materials to tradespeople, housing developers, local authorities, government departments and other trade merchants.

WHAT WE DO

We specialise in providing expert asset valuation services across a wide range of sectors. Our team of highly skilled professionals have extensive experience in valuing assets in industries such as plant hire, manufacturing, automotive and many other sectors routinely funded by asset based lenders.

Whether you require a valuation for new deal purposes, regular review or exceptional circumstances such as a request for increased facilities or a concern regarding the financial health of the client, we have the expertise to provide accurate and reliable valuations that meet your specific needs. With our industry-specific knowledge and commitment to quality, you can trust us to deliver swift exceptional service every time.



Agriculture



Automotive



Construction



Contractors Hire
Plant



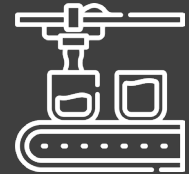
Dairy



Distilleries



Electronics
Engineering



Food
Processing



Manufacturing



Materials Handling



Oil & Gas



Pharmaceuticals



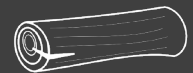
Plastics &
Polymers



Steelmaking &
Stockholding



Textiles



Timber

EXPERTS

TRUSTED EXPERTS



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ESG & SUSTAINABILITY AT LSH

Our mission is to foster collective leadership in the built environment to help solve the social and environmental challenges of our time through our actions, services, and supply chain.

We do this by providing strategic advice to enable investors, owners and occupiers to fully maximise their ESG opportunities, and minimise risks in their real estate, by creating solutions at an asset and portfolio level.

Our in-house ESG & Sustainability team has developed a unique six-pillar programme that integrates our broad expertise in Property Management, Planning Regeneration + Infrastructure and Building Consultancy.

We recognise that each client is at a different stage in their journey to reaching net zero, and has a unique set of ambitions and priorities. We work together with our clients to understand what these ambitions and priorities are, and we support them by developing a suitable ESG strategy, with a net-zero carbon pathway to achieve their goals.



Net Zero



Resource Use



Social Value



Biodiversity



Wellbeing



Certifications

UK FOOTPRINT



CARBON FOOTPRINT

Our expert property teams are everywhere from Truro to Edinburgh.
Which means less travel and a smaller carbon footprint.

THERE'S MORE TO LSH

**Lambert
Smith
Hampton**

lsh.co.uk

We help owners, investors and occupiers achieve their business goals with a suite of integrated services including sourcing, planning, funding, advising, managing, valuing and selling properties, across both the public and private sectors.

We are passionate about the work we do within the built environment, ensuring communities remain connected, while relentlessly challenging the status quo. After all, it's our lifeblood to find new ways to solve the biggest property challenges of our time.



LET'S WORK TOGETHER

To find out more about any aspect of our ABL services visit
lsh.co.uk/assetadvisory or email mbooth@lsh.co.uk

THERE'S MORE TO **LSH**



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